

# PICTON MAHONEY FORTIFIED INVESTMENT GRADE ALTERNATIVE FUND

At Picton Mahoney Asset Management, we recognize the increasing importance of the Know Your Product (KYP) requirements. To help you with this, we have prepared this KYP document for each of our mutual funds and liquid alternatives. These documents are carefully crafted to include information you might need to satisfy KYP requirements for the portfolios you have entrusted us with. You can expect to find these documents maintained on a quarterly basis.

# This document includes:

- FIRM OVERVIEW
- UNDERSTAND OUR PROCESS
- KNOW YOUR PRODUCT (KYP)
- WHAT MAKES US DIFFERENT?
- USEFUL RESOURCES TO COMPLETE THE KYP JOURNEY

# **FIRM OVERVIEW**

Our Mission	To help investors achieve their financial goals with greater certainty.		
Firm Background	In 2004, Picton Mahoney Asset Management ("PMAM") was founded with the goal of providing thought-leading investment management services to institutional, retail, and high net worth investors in Canada.		
	PMAM has about \$11.3 billion in assets under management in sub-advisory, hedge fund and mutual fund assets as at September 30, 2024, and has been 100% employee-owned since inception.		
The Investment Team	The Picton Mahoney Fortified Investment Grade Alternative Fund is managed by <b>Jason Young</b> .		
	Jason Young is a Portfolio Manager on the Fixed Income team at Picton Mahoney Asset Management. He joined Picton Mahoney in 2024 with an extensive investment industry background. Prior to joining Picton Mahoney, he was a Portfolio		

Jason Young is a Portfolio Manager on the Fixed Income team at Picton Mahoney Asset Management. He joined Picton Mahoney in 2024, with an extensive investment industry background. Prior to joining Picton Mahoney, he was a Portfolio Manager at GWN Capital Management Ltd. as well as a Portfolio Manager and Managing Director at Gluskin Sheff + Associates Inc. (acquired by Onex Credit Asset Management Inc.). Jason spent much of his investment career with TD Securities Inc. in progressive roles including Managing Director, Head of Global Credit Trading, Capital Management and was a member of the Senior Executive Committee for TDS Fixed Income, Currencies and Metals. He began his investment industry career in 1997 working as a Senior Credit Analyst at Manulife Insurance. Jason holds a Bachelor of Arts in Economics from the University of Western Ontario.

# Our Philosophy and why it works

PMAM's investment philosophy is firmly rooted in the belief that fundamental change is the core driver of share price performance. We also believe that systematic and repeatable processes alongside strong risk management capabilities are the key to successful investing and consistent outperformance. PMAM was born out of these principles, which remain intact and unchanged to this day.

The rationale behind our thinking:

- Disclosure in many markets is efficient and instantaneous with securities quickly reflecting all known information. Therefore, change at the margin is the key driver of price.
- Our research has found that positive and negative fundamental changes tend to occur in bundles.
- Many investors are reluctant to change their long-standing opinion on a security even though fundamental information is changing before their eyes.
- Small changes today have the potential to compound significantly over time.

We believe that proper portfolio construction is a key differentiator in the Canadian investment industry. Our goal is to construct diversified portfolios that maximize our investor's exposure to the fundamental change characteristics we value - while at the same time maintaining our pre-determined risk targets.

### **Our Process**

After optimizing the investable universe with pre-determined risk/reward criteria, the market risk of securities is assessed using their credit beta, rate beta, and a liquidity score – a composite score of trade, market, and issue characteristics. We look at the key characteristics of the company, the risks, and the competitive landscape, analyze the bond covenants and structure, and conclude with valuation metrics and target price. Valuable input from our Equity Analysts is also taken into account.

When constructing portfolios, the Portfolio Managers, along with their respective Portfolio Analysts begin assessing those securities which rank as attractive long and short candidates by both our Quantitative and Fundamental processes.

Proprietary systems group securities by conventional metrics, credit, and rate beta as well as strategy classification—these drive hedging decisions and reporting. Our hedging-tool kit is expansive. The proprietary Stress-Testing Model helps assess the portfolio impact of traditional market shocks and binary events. Our Weekly Credit Committee Meeting with Detailed Portfolio Reporting and daily automated Attribution Reports provide rigorous oversight.

Optimization and risk control software are used as a tool to assist Portfolio Managers with the efficient weighting of securities to maximize the potential return of the portfolio without taking on excessive risk while accounting for:

- Security Concentration
- Industry Concentration
- Sector Concentration
- · Flows, Positioning and Liquidity
- Tracking Error

The Portfolio Manager assesses all information and makes the final decision on the selection and weighting of names in the portfolio.

#### Risk Management

The Picton Mahoney Fortified Investment Grade Alternative Fund is continuously monitored by our Risk and Quantitative Research Teams along with our Portfolio managers and Compliance Team. This three-tier approach ensures daily adherence to respective investment policy guidelines as well as active risk monitoring.

#### 1. Portfolio Managers:

 Review daily portfolio returns, quantitative/fundamental recommendations and positioning through PM Perform, our proprietary portfolio management tool.

#### 2. Risk Committee:

- Receive reports produced by Risk and Quantitative Teams: Factor/risk exposures, attribution, surplus/deficit
  of active risk
- Establish and oversee risk mandate: Set thresholds for active risk factors & conduct ongoing liquidity assessment and stress testing against custom metrics
- Communicate findings to Portfolio Managers
- Provide recommendations to Senior Management Committee when necessary

### 3. Compliance Team:

• Monitor portfolios against Investment Policy Guidelines: Pre- and post-trade warnings, hard rules and monitoring to help prevent breaches

# **Buy/Sell Discipline**

We put a strong focus on names where both independent fundamental and quantitative inputs agree with each other when it comes to buy/sell decisions. Risk management and proprietary portfolio optimization systems act as a tool for position weightings. We always take a position with an investment thesis behind it. When the underlying company exhibits negative relative and/or absolute change and our thesis is no longer valid, we replace the security with a name that has more attractive characteristics. Portfolio managers have the ultimate say on adds/trims and weighting.

### **Investment Research**

The vast majority (~80%-90%) of investment research/ideas are generated in-house. Our Quantitative and Fundamental Teams operate independently, providing recommendations based on their thorough assessments of specific trends and fundamental change characteristics.

We use several proprietary quantitative factors, including Rate and Credit Beta and Liquidity Score, as well as conventional quantitative considerations, including yield to worst and duration. Corporate bonds necessitate a value investment style, given the asymmetric return potential of the asset. We comingle quantitative and fundamental analytics to simplify our opportunity set, generate ideas, and assess risk and opportunity.

For initiation of a position, we analyze financial statements and bond covenants with a review of sell-side research and industry analysis. For longer-term positions we maintain regular dialogue with the management team to stay up to date with industry and company developments.

Our stress-testing models are updated daily with an aim to assess portfolio implications from various macro developments, such as increasing government bond yields (Rate Risk), and/or widening credit spreads (Credit Risk), market liquidity changes and risk on/off.

# **KYP**

Objective	The investment objective of the Picton Mahoney Fortified Investment Grade Alternative Fund is to enhance yield ar return potential through exposure to high-quality, investment-grade credit. The Fund invests primarily in Nor American investment grade corporate and government debt securities.			
Strategy	The Fund employs a long/short North American strategy focused primarily on investment-grade credit to generate robust risk-adjusted returns by actively trading outright and relative value opportunities in the market.			
	The Fund utilizes hedging tools aimed to mitigate risks commonly associated with income investing (rate risk, liquidity risk, currency risk, and credit risk).			
Inception date	November 6, 2024			
Benchmark	ICE BofA Canada Corporate index			
Product AUM	Unavailable as fund is newly launched.			
CIFSC Classification	Alternative Credit Focused			
Minimum Investments	Initial: \$500; Subsequent: \$50			
Distribution Frequency	Class A & F: Monthly (Reinvested)			
	ETF Class: Monthly (Cash)			
Risk Rating	Morningstar: Low Manager Risk Rating: Low			
Fees	Management Fee	Class A: 1.95%; Class F: 0.95%		
	Performance Fee	20% (of performance above a 2% hurdle rate) with a perpetual high watermark		
	MER <sup>1</sup>	As at 31 December, 2024,		
		Unavailable as fund is newly launched.		
	<sup>1</sup> This does not include fees paid to advisor.			

# **Service Providers**

For the Picton Mahoney Fortified Investment Grade Alternative Fund:

- Auditor: PricewaterhouseCoopers LLP
- Custodian: TD Securities Inc.
- Administrator: RBC Investor Services Trust
- Prime Broker: TD Securities Inc., Scotia Capital Inc., RBC Dominion Securities Inc. and Goldman Sachs & Co. LLC
- Registrar: RBC Investor Services Trust, TSX Trust Company Inc. (ETF Units)
- Legal Counsel: Osler, Hoskin & Harcourt LLP

# WHAT MAKES US DIFFERENT?

### The Fund

- The fund aims to provide a unique source of return through long-short investment grade credit investing, offering low correlation to major markets.
- The nature of the strategy unlocks the potential for higher than corporate credit return, with credit-like volatility.
- The strategy utilizes hedging tools to mitigate the common risks associated with fixed income investing currency, rate, credit, and liquidity risks.
- PMAM's portfolio management team has over 15 years of experience developing and managing innovative
  investment strategies for our clients. PMAM's investment solutions manage risk exposures to help investors
  maximize their overall returns for the level of risk they are comfortable accepting. Our differentiated
  investment process combines discipline with stringent risk controls to enhance risk-adjusted returns through
  all market cycles. Our process has been especially important during more uncertain market environments.
- Our investment results reflect the unique blending of Fundamental and Quantitative research.

# USEFUL LINKS<sup>2</sup> KYP Contents

	Titl Comonic		
Fund Facts	<ul><li>Typical leverage</li><li>Who is this fund for?</li></ul>		
Fund Profile	<ul> <li>Exposure data</li> <li>Geographic breakdown</li> <li>Sector Breakdown</li> </ul>		
	<ul><li>Top Ten Holdings</li><li>Risk/Reward Analysis</li></ul>		
Meet the Portfolio Managers	Find out more about our thought-leaders		
Our Fixed Income Outlook	Learn about our house-views and economic outlook		

<sup>2</sup>Product-specific links are provided for Class-F of the Fund.

#### Disclosure

This material is intended for use by accredited investors or permitted clients in Canada only. Any review, re-transmission, dissemination or other use of this information by persons or entities other than the intended recipient is prohibited.

This material has been published by Picton Mahoney Asset Management ("PMAM") on 11/6/2024. It is provided as a general source of information, is subject to change without notification and should not be construed as investment advice. This material should not be relied upon for any investment decision and is not a recommendation, solicitation or offering of any security in any jurisdiction. The information contained in this material has been obtained from sources believed reliable, however, the accuracy and/or completeness of the information is not guaranteed by PMAM, nor does PMAM assume any responsibility or liability whatsoever. All investments involve risk and may lose value. This information is not intended to provide financial, investment, tax, legal or accounting advice specific to any person, and should not be relied upon in that regard. Tax, investment and all other decisions should be made, as appropriate, only with guidance from a qualified professional.

Commissions, trailing commissions, management fees, performance fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. Alternative mutual funds can only be purchased through a registered dealer and are available only in those jurisdictions where they may be lawfully offered for sale.

All currency noted in this document is in Canadian Dollar.

There is no guarantee that a hedging strategy will be effective or achieve its intended effect. The use of derivatives or short selling carries several risks which may restrict a strategy in realizing its profits, limiting its losses, or, which cause a strategy to realize or magnify losses. There may be additional costs and expenses associated with the use of derivatives and short selling in a hedging strategy.

©2024 Picton Mahoney Asset Management. All rights reserved.