

# PICTON MAHONEY Fortified core bond fund

At Picton Mahoney Asset Management, we recognize the increasing importance of the Know Your Product (KYP) requirements. To help you with this, we have prepared this KYP document for each of our mutual funds and liquid alternatives. These documents are carefully crafted to include information you might need to satisfy KYP requirements for the portfolios you have entrusted us with. You can expect to find these documents maintained on a quarterly basis.

This document includes:

- FIRM OVERVIEW
- UNDERSTAND OUR PROCESS
- KNOW YOUR PRODUCT (KYP)
- WHAT MAKES US DIFFERENT?
- USEFUL RESOURCES TO COMPLETE THE KYP JOURNEY

### **FIRM OVERVIEW**

Our Mission	To help investors achieve their financial goals with greater certainty.
Firm Background	In 2004, Picton Mahoney Asset Management ("PMAM") was founded with the goal of providing thought-leading investment management services to institutional, retail, and high net worth investors in Canada.
	PMAM has about \$11.3 billion in assets under management in sub-advisory, hedge fund and mutual fund assets as at September 30, 2024, and has been 100% employee-owned since inception.
The Investment Team	The Picton Mahoney Fortified Core Bond Fund is managed by Phil Mesman, CFA and Sam Acton, CFA.
	Philip Mesman, Co-Head of Fixed Income, is a partner and lead Portfolio Manager of Picton Mahoney Asset Management's Income Strategies. Prior to joining Picton Mahoney Asset Management in February 2010, he was Managing Director and Portfolio Manager at HIM Monegy Inc., a subsidiary of Harris Investments Management Inc. Mr. Mesman's previous experience includes portfolio management, quantitative and credit analytics and trading positions with a Canadian chartered bank, Merrill Lynch Canada Inc. and Greywolf Capital Inc. respectively. He additionally brings expertise in the long/short, special situation and structured product arenas. Mr. Mesman earned a B.A. in Economics from the University of Western Ontario and is a CFA charterholder.
	Sam Acton, Co-Head Fixed Income, is a Portfolio Manager on Picton Mahoney Asset Management's Fixed Income team. Prior to joining Picton Mahoney Asset Management in 2012, he was an Associate at Greenhill & Co. where he was involved in mergers and acquisitions and other strategic advisory assignments. Mr. Acton holds a B. Math from the University of Waterloo and a BBA from Wilfrid Laurier University and is a CFA charterholder.

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## **THE PROCESS**

Our Philosophy and why it works	PMAM's investment philosophy is firmly rooted in the belief that fundamental change is the core driver of share price performance. We also believe that systematic and repeatable processes alongside strong risk management capabilities are the key to successful investing and consistent outperformance. PMAM was born out of these principles, which remain intact and unchanged to this day.	
	<ul> <li>The rationale behind our thinking:</li> <li>Disclosure in many markets is efficient and instantaneous with securities quickly reflecting all known information. Therefore, change at the margin is the key driver of price.</li> <li>Our research has found that positive and negative fundamental changes tend to occur in bundles.</li> <li>Many investors are reluctant to change their long-standing opinion on a security even though fundamental information is changing before their eyes.</li> <li>Small changes today have the potential to compound significantly over time.</li> </ul>	
		We believe that proper portfolio construction is a key differentiator in the Canadian investment industry. Our goal is to construct diversified portfolios that maximize our investor's exposure to the fundamental change characteristics we value - while at the same time maintaining our pre-determined risk targets.
	Our Process	After optimizing the investable universe with pre-determined risk/reward criteria, the market risk of securities is assessed using their credit beta, rate beta, and a liquidity score – a composite score of trade, market, and issue characteristics. We look at the key characteristics of the company, the risks, and the competitive landscape, analyze the bond covenants and structure, and conclude with valuation metrics and target price. Valuable input from our Equity Analysts is also taken into account.
	When constructing portfolios, the Portfolio Managers, along with their respective Portfolio Analysts begin assessing those securities which rank as attractive long and short candidates by both our Quantitative and Fundamental processes.	
	Proprietary systems group securities by conventional metrics, credit, and rate beta as well as strategy classification— these drive hedging decisions and reporting. Our hedging-tool kit is expansive. The proprietary Stress-Testing Model helps assess the portfolio impact of traditional market shocks and binary events. Our Weekly Credit Committee Meeting with Detailed Portfolio Reporting and daily automated Attribution Reports provide rigorous oversight.	
	Optimization and risk control software are used as a tool to assist Portfolio Managers with the efficient weighting of securities to maximize the potential return of the portfolio without taking on excessive risk while accounting for:	
	Security Concentration	
	Industry Concentration	
	Sector Concentration	
	<ul> <li>Flows, Positioning and Liquidity</li> <li>Tracking Error</li> </ul>	
	The Portfolio Manager assesses all information and makes the final decision on the selection and weighting of names in the portfolio.	
Risk Management	Our clients' portfolios are continuously monitored by our Risk and Quantitative Research Teams along with our Portfolio managers and Compliance Team. This three-tier approach ensures daily adherence to respective investment policy guidelines as well as active risk monitoring.	
	<ul> <li>Portfolio Managers:         <ul> <li>Review daily portfolio returns, quantitative/fundamental recommendations and positioning through PM Perform, our proprietary portfolio management tool.</li> </ul> </li> </ul>	
	2. Risk Committee:	
	<ul> <li>Receive reports produced by Risk and Quantitative Teams: Factor/risk exposures, attribution, surplus/deficit of active risk</li> </ul>	
	<ul> <li>Establish and oversee risk mandate: Set thresholds for active risk factors &amp; conduct ongoing liquidity</li> </ul>	
	assessment and stress testing against custom metrics	
	Communicate findings to Portfolio Managers	
	Provide recommendations to Senior Management Committee when necessary	
	3. Compliance Team:	
	<ul> <li>Monitor portfolios against Investment Policy Guidelines: Pre- and post-trade warnings, hard rules and monitoring to help prevent breaches</li> </ul>	

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Buy/Sell Discipline	We put a strong focus on names where both independent fundamental and quantitative inputs agree with each other when it comes to buy/sell decisions. Risk management and proprietary portfolio optimization systems act as a tool for position weightings. We always take a position with an investment thesis behind it. When the underlying company exhibits negative relative and/or absolute change and our thesis is no longer valid, we replace the security with a name that has more attractive characteristics. Portfolio managers have the ultimate say on adds/trims and weighting.
Investment Research	The vast majority (~80%-90%) of investment research/ideas are generated in-house. Our Quantitative and Fundamental Teams operate independently, providing recommendations based on their thorough assessments of specific trends and fundamental change characteristics.
	We use several proprietary quantitative factors, including Rate and Credit Beta and Liquidity Score, as well as conventional quantitative considerations, including yield to worst and duration. Corporate bonds necessitate a value investment style, given the asymmetric return potential of the asset. We comingle quantitative and fundamental analytics to simplify our opportunity set, generate ideas, and assess risk and opportunity.
	For initiation of a position, we analyze financial statements and bond covenants with a review of sell-side research and industry analysis. For longer-term positions we maintain regular dialogue with the management team to stay up to date with industry and company developments.
	Our stress-testing models are updated daily with an aim to assess portfolio implications from various macro developments, such as increasing government bond yields (Rate Risk), and/or widening credit spreads (Credit Risk), market liquidity changes and risk on/off.

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Objective	The investment objective of the Picton Mahoney Fortified Core Bond Fund is to preserve capital while maximizing total return to unitholders predominantly through income, supplemented with capital appreciation.
Strategy	The Fund invests primarily in a well-diversified portfolio of North American fixed-income securities and engages in hedging strategies for volatility management and risk mitigation. The Fund will be constructed using the Manager's proprietary portfolio construction and risk analysis framework and to create an efficient portfolio with a total volatility level that is consistent with its benchmark. To achieve the investment objective, the Fund invests in an actively managed portfolio composed primarily of government and investment-grade corporate bonds.
Inception date	November 3, 2022
Benchmark	ICE BofA Canada Broad Market Index
Product AUM	\$27.7 Million
CIFSC Classification	Global Fixed Income
Minimum Investments	Initial: \$2,000 Subsequent: \$500
Distribution Frequency	Monthly; net capital gains, if realized, are to be distributed annually at the end of each year. All distributions paid on Class A and Class F will be automatically reinvested in additional units unless the holder instructs the Fund to pay such distributions in cash, and all distributions paid on ETF units will be made in cash.
Risk Rating	Manager Risk Rating: Low
Fees	Management Fee       Class A: 1.30%; Class F: 0.65%; ETF: 0.65%         MER <sup>1</sup> As at 31 December 2023, Class A: 1.84%; Class F: 1.03% <sup>1</sup> This does not include fees paid to advisor.
Service Providers	<ul> <li>For the Picton Mahoney Fortified Core Bond Fund:</li> <li>Auditor: PricewaterhouseCoopers LLP</li> <li>Custodian: RBC Investor Services Trust</li> <li>Administrator: RBC Investor Services Trust</li> <li>Prime Broker: RBC Dominion Securities Inc. and Goldman Sachs &amp; Co. LLC</li> <li>Registrar: RBC Investor Services Trust; TSX Trust Company for ETF</li> <li>Legal Counsel: Osler, Hoskin &amp; Harcourt LLP</li> </ul>

WHAT MAKES US DIFFERENT?		
The Fund	<ul> <li>The fund anchors upon the Core Bond Principals, and layers in Alternative Principals.</li> <li>Core Bond Principals: emphasizes on government and investment grade corporate bonds, with the aim of preserving capital with reasonable return expectations.</li> <li>Alternative Principals: emphasizes on mitigating investment risks with hedging tools, as well as active duration management, through cycles.</li> <li>PMAM's portfolio management team has over 15 years of experience developing and managing innovative investment strategies for our clients. PMAM's investment solutions manage risk exposures to help investors maximize their overall returns for the level of risk they are comfortable accepting. Our differentiated investment process combines discipline with stringent risk controls to enhance risk-adjusted returns through all market cycles. Our process has been especially important during more uncertain market environments.</li> <li>Our investment results reflect the unique blending of Fundamental and Quantitative research.</li> </ul>	

USEFUL LINKS <sup>2</sup>	KYP Contents
Fund Facts	Performance highlights
	Who is this fund for?
Fund Profile	Trailing Performance
	Exposure data
	Geographic breakdown
	Sector Breakdown
	Top Ten Holdings
	Risk/Reward Analysis
Quarterly Disclosures	Summary of Investment Portfolio
Meet the Portfolio	Find out more about our thought-leaders
<u>Managers</u>	
Our Fixed Income Outloo	<ul> <li>Learn about our house-views and economic outlook</li> </ul>

<sup>2</sup> Product-specific links are provided for Class-F of the Fund.

#### Disclosure

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Commissions, trailing commissions, management fees, performance fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated.

All currency noted in this document is in Canadian Dollar.

There is no guarantee that a hedging strategy will be effective or achieve its intended effect. The use of derivatives or short selling carries several risks which may restrict a strategy in realizing its profits, limiting its losses, or, which cause a strategy to realize or magnify losses. There may be additional costs and expenses associated with the use of derivatives and short selling in a hedging strategy.

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