

# PICTON MAHONEY FORTIFIED ARBITRAGE PLUS ALTERNATIVE FUND

At Picton Mahoney Asset Management, we recognize the increasing importance of the Know Your Product (KYP) requirements. To help you with this, we have prepared this KYP document for each of our mutual funds and liquid alternatives. These documents are carefully crafted to include information you might need to satisfy KYP requirements for the portfolios you have entrusted us with. You can expect to find these documents maintained on a quarterly basis.

This document includes:

- [FIRM OVERVIEW](#)
- [UNDERSTAND OUR PROCESS](#)
- [KNOW YOUR PRODUCT \(KYP\)](#)
- [WHAT MAKES US DIFFERENT?](#)
- [USEFUL RESOURCES TO COMPLETE THE KYP JOURNEY](#)

## FIRM OVERVIEW

Our Mission	To help investors achieve their financial goals with greater certainty.
Firm Background	<p>In 2004, Picton Mahoney Asset Management (“PMAM”) was founded with the goal of providing thought-leading investment management services to institutional, retail, and high net worth investors in Canada.</p> <p>PMAM has about \$11.3 billion in assets under management in sub-advisory, hedge fund and mutual fund assets as at September 30, 2024, and has been 100% employee-owned since inception.</p>
The Investment Team	<p>The Picton Mahoney Fortified Arbitrage Plus Alternative Fund is managed by <b>Craig Chilton, CFA</b> and <b>Tom Savage, CFA</b>.</p> <p>Craig Chilton, Portfolio Manager, joined the Manager in January 2020. Mr. Chilton has an extensive background in event-driven arbitrage strategies. Prior to joining the Manager, he was a Portfolio Manager at Vertex from January 2010 until the completion of the Transaction. Prior to joining Vertex, he was a Managing Director with CIBC World Markets Inc., where he spent 15 years as a proprietary trader in Toronto, New York and Vancouver. Mr. Chilton began his finance career in investment banking with Lancaster Financial, and subsequently, Richardson Greenshields. Mr. Chilton joined the industry in 1991; he is a CFA charterholder and a member of the Vancouver Society of Financial Analysts. He received a Bachelor of Applied Science (Electrical Engineering) from the University of Toronto.</p> <p>Tom Savage, Portfolio Manager, joined the Manager in January 2020. Mr. Savage has an extensive background in alternative strategies and is part of the Manager team specializing in merger arbitrage, event-driven arbitrage, and special situations. Prior to joining the Manager, he was a Portfolio Manager at Vertex from January 2010 until the completion of the Transaction. Prior to joining Vertex, he was a Portfolio Manager at Vertex from January 2010 until the completion of the Transaction. Prior to joining the Manager, Mr. Savage was a proprietary trader with CIBC World Markets Inc. where he was responsible for equity and derivatives arbitrage and special situations strategies. Formerly, he worked in private equity at Birch Hill Equity Partners and began his career as an equity analyst at KBSH Capital Management. Mr. Savage is a CFA charterholder and a member of the Vancouver Society of Financial Analysts. He received a Bachelor of Commerce degree from Queen’s University and an MBA from Harvard Business School.</p>

## THE PROCESS

### Our Philosophy and why it works

PMAM's investment philosophy is firmly rooted in the belief that fundamental change is the core driver of share price performance. We also believe that systematic and repeatable processes alongside strong risk management capabilities are the key to successful investing and consistent outperformance. PMAM was born out of these principles, which remain intact and unchanged to this day.

The rationale behind our thinking:

- Disclosure in many markets is efficient and instantaneous with securities quickly reflecting all known information. Therefore, change at the margin is the key driver of price.
- Our research has found that positive and negative fundamental changes tend to occur in bundles.
- Many investors are reluctant to change their long-standing opinion on a security even though fundamental information is changing before their eyes.
- Small changes today have the potential to compound significantly over time.

We believe that proper portfolio construction is a key differentiator in the Canadian investment industry. Our goal is to construct diversified portfolios that maximize our investor's exposure to the fundamental change characteristics we value - while at the same time maintaining our pre-determined risk targets.

### Our Process

The typical steps involved in our merger arbitrage investment process are:

- Public announcement of a merger or acquisition deal.
- Assessment of key risks pertaining to deal.
- Review of fundamentals and valuations.
- Review of trading history and notable news.
- Review of legal documentation (definitive merger agreements), SEC filings, etc.
- Review of unique regulatory requirements.
- Antitrust analysis, if required.
- Ongoing monitoring of relevant milestones and news.

We aim to buy securities in companies targeted by M&A activity at a discount to the deal price based on transaction terms and also hedge exposures to acquirer stock when an M&A transaction includes equity issued by the acquirer.

The general rule applied is that if new information reveals the original thesis of a trade to have changed, then holdings of relevant securities may be altered.

### Portfolio Construction

Optimization and risk control software are used as a tool to assist Portfolio Managers with the efficient weighting of securities to maximize the potential return of the portfolio without taking on excessive risk while accounting for:

- Security Concentration
- Industry Concentration
- Sector Concentration
- Flows, Positioning and Liquidity

The Portfolio Manager assesses all information and makes the final decision on the selection and weighting of names in the portfolio.

### Risk Management

Our clients' portfolios are continuously monitored by our Risk and Quantitative Research Teams along with our Portfolio managers and Compliance Team. This three-tier approach ensures daily adherence to respective investment policy guidelines as well as active risk monitoring.

#### 1. Portfolio Managers:

- Review daily portfolio returns, quantitative/fundamental recommendations and positioning through PM Perform, our proprietary portfolio management tool.

#### 2. Risk Committee:

- Receive reports produced by Risk and Quantitative Teams: Factor/risk exposures, attribution, surplus/deficit of active risk
- Establish and oversee risk mandate: Set thresholds for active risk factors & conduct ongoing liquidity assessment and stress testing against custom metrics
- Communicate findings to Portfolio Managers
- Provide recommendations to Senior Management Committee when necessary

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**3. Compliance Team:**

- Monitor portfolios against Investment Policy Guidelines: Pre- and post-trade warnings, hard rules and monitoring to help prevent breaches

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**Buy/Sell Discipline**

Risk management and proprietary portfolio optimization systems act as a tool for position weightings. We always take a position with an investment thesis behind it. When the underlying company exhibits negative relative and/or absolute change and/or our thesis is no longer valid, we adjust position weights accordingly. Portfolio managers have the ultimate say on adds/trims and weighting.

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**Investment Research**

The vast majority of investment research/ideas are generated in-house. Our Quantitative and Fundamental Teams operate independently, providing recommendations based on their thorough assessments of specific trends and fundamental change characteristics.

Our investment team also leverage information from various sources regarding M&A transactions, change stories and earnings forecasts to determine the assumptions that are embedded in their models.

<b>Objective</b>	The investment objective of the Fund is to generate consistent, positive returns, with low volatility and low correlation to equity markets by providing levered exposure to the Picton Mahoney Fortified Arbitrage Alternative Fund which invests in securities in Canada, the United States and in other foreign jurisdictions.	
<b>Strategy</b>	<p>The Fund utilizes leverage to enhance returns and intends to gain 200% exposure to the Picton Mahoney Fortified Arbitrage Alternative Fund, net of borrowing and/or dealer costs. The underlying utilizes a risk arbitrage strategy, which is a highly specialized investment approach designed to profit from the successful completion of mergers, take-overs, tender offers, leveraged buyouts, spin-offs, liquidations, and other corporate reorganizations.</p> <p>There are several risk arbitrage techniques that may be used depending on the characteristics of the individual transaction being arbitrated. The most commonly employed risk arbitrage activity involves purchasing the shares of an announced acquisition target company at a discount to their expected value upon completion of the acquisition. When a take-over bid, amalgamation, or arrangement involving cash consideration or securities of the acquiring company is announced, the value of the securities and/or cash to be received may be higher or lower than the market price of the securities of the target company for which they are to be exchanged. If the manager believes that it is probable that the proposed transaction or a higher value transaction will be consummated, the Fund may purchase shares of the target company.</p> <p>The manager uses investment strategies designed to minimize market exposure, including short selling and purchasing and selling options. In particular, the manager may engage in selling securities short when the terms of a proposed acquisition call for the exchange of common shares and/or other securities. If a transaction is consummated, the Fund will then exchange the securities of the target company which it has accumulated for the securities issued by the acquiring company and may cover its short position, if any, with the securities so received. Alternatively, where cash is being offered as consideration, shares of the target company purchased in the open market will normally be tendered as cash to the acquiring company.</p> <p>Transactions in listed stock options may also be used to hedge long and short positions. These hedging transactions are intended to reduce the risk of loss to the Fund in certain exchange offers and mergers. If, after a Fund has established a position, it appears that the transaction is proceeding contrary to expectations, the Fund may take its profits or losses or attempt to minimize potential losses by liquidating its long positions and covering any short positions. Additionally, a Fund may engage in short selling of the target company's shares if the manager determines that there is a likelihood that the merger or other transaction will fail to be consummated. A portion of the Fund's holdings may be in the form of cash or cash equivalents, and from time to time the Fund may invest the majority of its assets in cash or cash equivalents.</p>	
<b>Inception date</b>	January 3, 2019	
<b>Benchmark</b>	HFRI ED Merger Arbitrage Index (Hedged to CAD)	
<b>Product AUM</b>	\$865.5 Million	
<b>CIFSC Classification</b>	Alternative Equity Focused	
<b>Minimum Investments</b>	Initial: \$500 Subsequent: \$50	
<b>Distribution Frequency</b>	Annually in December of each year; All distributions paid will be automatically reinvested in additional units unless the holder instructs the Fund to pay such distributions in cash.	
<b>Risk Rating</b>	Morningstar: Low to Medium Manager Risk Rating: Low to Medium	
<b>Fees</b>	<b>Management Fee</b>	Class A: 2.00%; Class F: 1.00%
	<b>Performance Fee</b>	15% (of the amount above a perpetual high watermark)
	<b>MER<sup>1</sup></b>	As at 31 December, 2023, Class A: 3.95%; Class F: 2.84%

<sup>1</sup> This does not include fees paid to advisor.

**Service Providers**

For the Picton Mahoney Fortified Arbitrage Plus Alternative Fund:

- Auditor: PricewaterhouseCoopers LLP
- Custodian: RBC Investor Services Trust
- Administrator: RBC Investor Services Trust
- Prime Broker: CIBC World Markets Inc.
- Registrar: RBC Investor Services Trust
- Legal Counsel: Osler, Hoskin & Harcourt LLP

**WHAT MAKES US DIFFERENT?**

**The Fund**

- The fund provides leveraged exposure to the Picton Mahoney Fortified Arbitrage Fund, allowing investors to gain 200% exposure to the unlevered fund in terms of both risk and return profile.
- The fund has two pillars: merger and acquisition equities (merger arbitrage) and Special Purpose Acquisition Companies (SPACs), which are actively managed based on the opportunity set. The flexibility to increase or decrease weights between both pillars based on the best risk/reward potential is integral to the strategy and is unique in the marketplace.
- Due to the nature of the strategy, returns are primarily capital gains and therefore, tax-efficient. The strategy also has a low sensitivity to rising rates, unlike most fixed income and dividend-yielding securities.
- PMAM's portfolio management team has over 15 years of experience developing and managing innovative investment strategies for our clients. PMAM's investment solutions manage risk exposures to help investors maximize their overall returns for the level of risk they are comfortable accepting. Our differentiated investment process combines discipline with stringent risk controls to enhance risk-adjusted returns through all market cycles. Our process has been especially important during more uncertain market environments.
- Our investment results reflect the unique blending of Fundamental and Quantitative research.

**USEFUL LINKS<sup>2</sup>**

**KYP Contents**

[Fund Facts](#)

- Typical leverage
- Performance highlights
- Who is this fund for?

[Fund Profile](#)

- Trailing Performance
- Exposure data
- Geographic breakdown
- Sector Breakdown
- Top Ten Holdings
- Risk/Reward Analysis

[Quarterly Disclosures](#)

- Summary of Investment Portfolio

[Meet the Portfolio Managers](#)

- Find out more about our thought-leaders

[Our Merger Arbitrage Outlook](#)

- Learn about our house-views and economic outlook

<sup>2</sup> Product-specific links are provided for Class-F of the Fund.

## Disclosure

This material is intended for use by accredited investors or permitted clients in Canada only. Any review, re-transmission, dissemination or other use of this information by persons or entities other than the intended recipient is prohibited.

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Commissions, trailing commissions, management fees, performance fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. Alternative mutual funds can only be purchased through a registered dealer and are available only in those jurisdictions where they may be lawfully offered for sale.

All currency noted in this document is in Canadian Dollar.

There is no guarantee that a hedging strategy will be effective or achieve its intended effect. The use of derivatives or short selling carries several risks which may restrict a strategy in realizing its profits, limiting its losses, or, which cause a strategy to realize or magnify losses. There may be additional costs and expenses associated with the use of derivatives and short selling in a hedging strategy.

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